

## RPSBS Ltd. Annual General Meeting 27<sup>th</sup> June, 2020

### Questions on Notice

**1. Why a marked increase in Meeting Expenses? – R Metherall**

**Response:**

- Previously the cost of airline flights for meetings was listed separately under Travel Expenses. This cost is now included in Meeting Expenses (Travel and Accommodation expenses are \$6,000 less than in 2019);
- The cost of Travel for the 2019 AGM was considerably higher as the meeting was held in Western Australia;
- Additional costs were incurred in having to hold Special Meetings of Members in South Australia and Western Australia.

**2. What was the cost of producing the 2019 RPSBS Ltd. Annual? – R Metherall**

**Response:**

Item	Income	Expenditure	Audit Trail
Sponsorship	\$ 6,490.00		Part Sponsorship \$17,835
Australia Post		\$ 4,783.35	Part Admin Costs \$98,050
Printing 1900 copies		\$ 9,850.50	Part Advert&Promo\$25,754
Editorial Costs		\$ 2,200.00	Part Advert&Promo\$25,754
<b>TOTALS</b>	<b>\$ 6,490.00</b>	<b>\$ 16,833.85</b>	
<b>COST of 1900 annuals</b>		<b>\$ 10,343.85</b>	
<b>COST per Annual 2019</b>		<b>\$ 5.44</b>	
<b>COST per Annual 2018</b>		<b>\$ 11.60</b>	

**3. What were the payments to each contractor? – R Metherall**

**Response:** The Administrative Cost of \$98,000 includes:

- Contractual payments to the Arabian Horse Society for the provision of Registry and Secretarial services;
- Contractual payments to Show Pony Graphics for the provision of annual (editorial and production services) and publicity and marketing services which includes web site and Facebook maintenance;
- Contractual payment to Deb Watson for her work as both Company Secretary and Company Treasurer;
- Contractual payments to the Company providing and maintaining the SAMMS database;
- Australia Post charges; and
- Sundry administrative costs relating to registries, DNA testing, etc.

Individual contractual details are commercially sensitive and, as such, are not published.

**4. What steps are the Board taking to address the effects of the economic downturn?**

***Some suggestions– R Metherall***

- **Negotiate with suppliers for a reduction in payments:** The individual contractors are already providing their services at rates considerably less than market value and are providing services beyond their original agreements. The Riding Pony Society and the Arabian Horse Society are in communication regarding changes in workload.
- **Possibility of making payments by instalments:** Members have been reminded consistently through the monthly bulletins that payment plans can be organised by contacting the office.
- **Tackling the decline in membership** requires the attention not only of the Board of Directors but of State Committees and all members of the Society. Perhaps the greatest influence on membership comes from the State Committees as it they that provide the events, clinics, and seminars that give most members the reasons to renew their membership. Our breeders need to register their animals and encourage the purchasers/leasees of their animals to be members and to transfer the registrations. The owners of Riding Ponies need to support the Riding Pony events and classes. Promoting the Riding Pony Society is a task for every member of the Society.